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**Strategic Lines Based on the Postulates of the Public Management for the Optimization of
Payment of the Guárico Educational Area**

ABSTRACT

The purpose of the research was to propose strategic lines under the approach of the public management for the optimization of payment for the Guárico Educational Zone. This concern arose as a contribution for public institutions to walk along the paths of quality improvement in regards to the administrative process and improvements in decision-making. Methodologically, it was based on the positivist paradigm, of a descriptive type, based on field research, under the modality of a feasible project, in which a questionnaire of closed questions was applied to a sample of twelve individuals, made up of the total of population. The data collected were analyzed using simple descriptive statistics, in terms of absolute and relative frequency of occurrence of the phenomena. The results obtained allowed us to conclude that the payment division attached to the administration department of the Guárico Educational Zone, presents failures in relation to payment control and regulation, in terms of failures to comply with current legal regulations, especially those provided for in the legal framework in relation to prior control. Likewise, the absence of rules and procedures manuals in the different departments linked to the payment process stands out. In this sense, it is essential to optimize the payment, given that the process has a low level of efficiency, which is why the implementation of the proposed lines is proposed in order to obtain better results and thus be able to make more accurate decisions.

Descriptors: Internal control, Payment Process, Strategic Management, New Public Management.

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